Marketing Tasks Roles & Responsibilities

Task	Responsible	Accountable	Consult	Inform
Identify marketing objective				
Define target market - ideal reader				
Develop message-unique selling proposition (USP)				
Establish budget				
Identify marketing method				
Examples: Social media, direct marketing, ads, case studies, white papers, etc.				
Market research				
Copywriting				
Editing				
Graphic design				
Publication				

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KEY: <u>Responsible</u> – who does what task <u>Accountable</u> – business owner <u>Consult</u> – subject matter expert Inform – people who need to know status

