

# Pain-free

# Linked ®

# Recommendations



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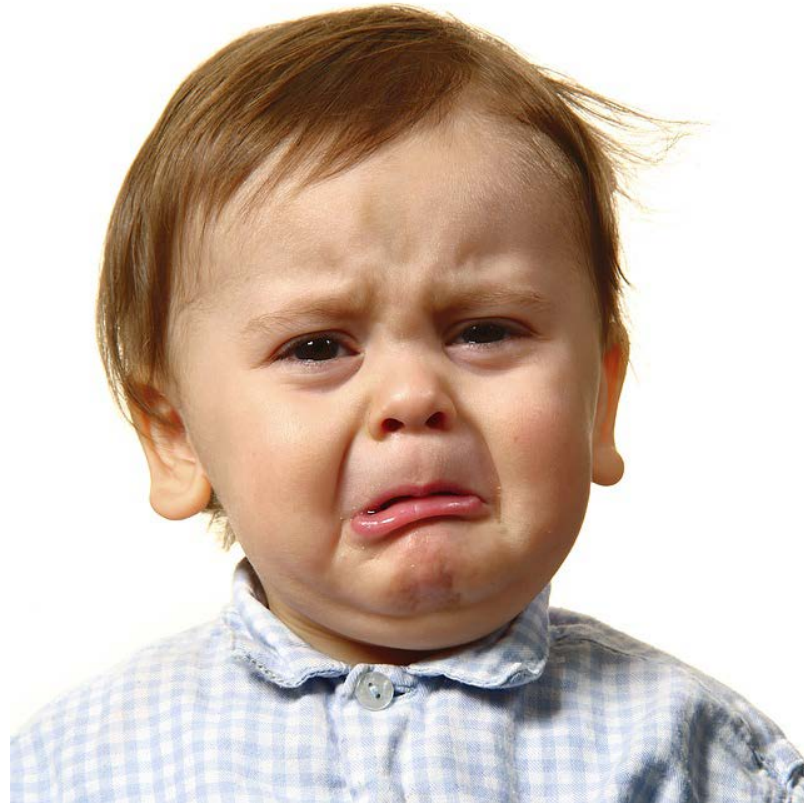


Is this  
you?



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# It's not that bad



# Really



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# Ask 3 simple questions



# How?



How do you  
know the  
person?

How long?



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Worked at same  
company



Independent  
contractor hired  
by your company



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# What?



What skills  
does the  
person have?



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# Communication

- Good listener
- Articulate
- Clear
- Patient
- Team player



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# Leadership

- Builds support
- Inspires confidence
- Decisive
- Delegates effectively
- Takes ownership





# Problem-solving

- Resourceful
- Creative thinker
- Innovative
- Imaginative
- Focused





# Time management

- Organized
- Sets priorities
- Attention to details
- Delivers on commitments



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# Change management

- Flexible
- Adapts to situation
- Works well under pressure
- Embraces change



# Why?



Why do you  
recommend  
this person?



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# Attitude

- Dedicated
- Can-do
- Hard-working
- Strong work ethic
- Positive, Optimistic
- Cheerful





# Knowledge

- Graphic design
- Social media
- Marketing
- Industry-specific



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# Skills



- Advertising
- Business writing
- Computer
- SEO
- Sales
- Training





# Results

- Increased leads
- Greater sales
- Increased visibility
- Software solutions
- Improved employee morale



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How?



What?



Why?



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# Final Tip



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