

# HOW TO RISE ABOVE THE COMPETITION



Reduce your clients' healthcare costs with custom medical networks

**L**et's face it, **everyone** is looking for a different approach to managing health plan costs. Employers are weary of the annual cycle of having to select one of the few insurance carriers that are left—often with unsatisfactory results. And that's true whether their plans are fully insured or self-funded.

Your clients are frustrated and looking to you for solutions. They want more than "business as usual." GM&A has a solution that goes beyond the norm—we specialize in developing custom medical networks that are uniquely suited to your client's geographic region and specific needs.

*"GM&A's team of medical insiders combines over 100 years of experience in hospital administration, medicine, nursing, member services, quality assurance and medical insurance"*

By partnering with GM&A, you can offer your clients a **proven model** that reduces the health plan costs by 15-30%.

And **you** can earn bonus compensation through cost savings!

Let us help you provide your clients with that different approach.

Call us today for your ►►► no cost/no obligation plan analysis.

- Industry insiders contract the best rates possible and—
- Fix the rates for a minimum of 3 years
- Create client-specific custom medical networks
- Provide network oversight including complaint resolution
- Offer report packages
- Audit pre/post claim payment



CONTACT:  
Dave Lyons, Director of Client Services

760-271-9264

